

# COMMERCIAL PROPOSAL

## For Defense Supplies



REFERENCE OFFER NUMBER HPM-971/IND/25  
**23<sup>rd</sup> December, 2025**

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23<sup>rd</sup> December, 2025.

To,  
Mr. Ashish Tuli,  
India.

**Sub. : Proposal for supply of small caliber ammunition**

Respected Sir,

Please accept our best compliments.

This is with reference to your request for an offer for supply of defense items. It is our pleasure to attach to this letter, our proposal for Manufacture and Delivery of defense supplies that we are able to provide to your client. It is an honor to be given the opportunity to submit this proposal based on your requirements.

Should you have any questions in relation to this proposal, please feel free to contact me at any time at [sanjay@hughesprecisionm.com](mailto:sanjay@hughesprecisionm.com)

Sincerely,

For Hughes Precision Manufacturing Pvt. Ltd.



Managing Director



## II: Hughes Precision: Background

Incorporated in 2016 for the manufacture of defense equipment

**One of the world's most modern  
small caliber Ammunition  
Manufacturing Facility**

Hughes Precision is one of the group companies of a large industrial group having more than 10 experience in the defence industry and operations in 11 countries.

## III: Our Product Range

Cal 9 x 19mm	Cal. 7.62 x 39mm	Cal .338 Lapua Magnum
Cal 5.56 x 45mm	Cal. 7.62 x 51mm	Cal. 12.7 x 99mm
Cal. 5.45 x 39mm	Cal. 7.62 x 54R	Cal. 12.7 x 108mm

### Special Purpose Ammunition

Available in the following Calibers

5.56 x 45 (.223 Remington)	7.62 x 51 (308 Winchester)	8.6 x 70 (.338 Lapua Magnum)
7.62 X 39	7.62 x 54R	12.7 x 99 (50BMG)

Enhanced Barrier Bullet	Hollow Point	Armor Piercing Flash Incendiary-
Glass Penetrator	Hollow Point Boat Tail	Tungsten Carbide
Limited Penetration Hollow Point	Polymer Tipped Jacketed Lead	Semi Jacketed Frangible - High
Limited Penetration Steel Point	Core	Velocity
Limited Penetration Solid Point	Blank Long Neck	Semi Jacketed Frangible - Low
	Blank Short Neck	Energy

### Handgun Ammunition

Class 32 Auto FMJ	Cal. 380 Auto FMJ	Cal. 40 S&W FPJ
Class 32 S&W Long LRN	Cal. 38 Super FMJ	Cal. 45 Auto SJHP
Class 22 LRN	Cal. 38 Special FMJ	Cal. 5.7 x 28mm
Cal. 7.62 Tokarev FMJ	Cal. 357 SIG FPJ	Cal. 10mm Auto

### Rifle Ammunition

Cal. 223 Remington	Cal. 300 Norma Magnum
Cal. 300 AAC Blackout	Cal 338 Norma Magnum
Cal. 308 Winchester	Cal. 12 Gauge Short Shell
Cal. 30-06 Springfield	



## IV. Ammunition Manufacturing Facility

- Small Caliber Ammunition Manufacturing Facility, Verna Industrial Estate, Goa, India, spread over 8,000 Sq. Meters with In-house test facility and range. Current capacity of 80 million rounds per annum being expanded to 220 million rounds per annum at a new facility spread over 40,000 sq. mts. By June 2025.
- Ammunition manufactured to NATO Military Standards.
- **Hughes is an approved supplier to NATO with Cage Code 4426Y. It is a major supplier to military forces worldwide.**



Eight camera inspection system for case defect detection



Six high powered LED lighting system for part illumination

### Fire our cartridges with:

**PERFECT  
SHOT™**

- High accuracy ammunition for on target performance shot after shot

**TRUE  
SEAL™**

- Sealed to provide shelf life > 15 years
- Packaging to your custom requirements

**NO  
JAM™**

- Non-jamming finish so you can fire with confidence. Will not let you down ever!

### The World's Fastest and Most Accurate Ammunition Inspection System

High speed comprehensive inspection system that detects all critical defects per MIL-STD-636



## V: ISO Certifications



## VI: Ammunition Packaging

Hughes ammunition packing is designed to ensure product reliability and durability, both in storage and transit.

Our robust packing design protects ammunition against climatic variations and ensures complete reliability for its entire shelf life.



## VII: PRICE OFFER

Sl. No.	HPM Part No.	Description	Item cost in Euros	Quantity in Nos.
1	HPM300GR338	.338 Lapua Magnum 300gr HPBT Match Grade Ammunition	6.00	1,000,000
2	HPM300WINMAG	300 Winchester Magnum 175gr Match Grade Ammunition	3.50	1,000,000
3	HPM1299M33	12.7x99mm M33 Ball Ammunition	5.50	1,000,000
4	HPM1299SNP	12.7x99mm (750gr) Sniper Ammunition	8.00	1,000,000

## VIII: MOBILIZATION AND DELIVERY SCHEDULE

Please see below with reference to mobilization and shipping on items quoted within this proposal.

1. **Delivery of Ammunition:** Shipment will be commence within 120-150 days of receipt of Purchase Order, EUC and Advance Payment.
2. **Prices are Ex-works Goa.**
3. **Documentation required :**
  1. Signed Purchase Order
  2. Signed End User Certificate
  3. Advance Payment
4. **Packing :** Rounds In a Cardboard Box  
Cardboard Boxes in a Carton Box  
Carton Boxes strapped on a Pallet
5. **Validity of the Offer : 30 days**



## IX: PAYMENT TERMS & CONDITIONS

Subject to acceptance of our proposal, below are the required payment terms:

1. 50% payment with the Purchase Order
2. Balance 50% before shipment

### Bank Details are as follows :

A/c Name : Hughes Precision Manufacturing Pvt Ltd  
A/c no. : 6545030380  
Bank Name : Kotak Mahindra Bank  
Branch : Margao, Goa, INDIA  
Swift Code : KKBKINBB

## X: TERMS AND CONDITIONS

1. Order received related to this proposal – all terms of this proposal will apply to the Order.
2. In the unlikely event that products need to be returned to factory, under provided RMA (Return Merchandise authorization) factory approval, the cost of shipment from Customer to the Factory will be carried by the Customer, and the cost for the replaced good from Factory to the Customer will be carried out by the Factory.
3. All shipments by Customer or Factory will be according to the proposal terms & place of shipment.
4. Client is responsible for providing all supporting documents required for shipment to destination on all items quoted in this proposal.
5. Client will be allowed the opportunity to do a Pre-Inspection on all items prior to shipment, unless clients waives their right to first shipment and allows the seller to conduct first inspection on their behalf
6. All products will be transported directly from supplier facility to the final destination
7. **Force Majeure** : The Seller will be partially or fully released from the obligations arising from the Proposal hereof if the performance of those obligations is hindered by circumstances beyond their control, which circumstances were not expected at the time of accepting the Purchase Order.
8. Force majeure includes: war, general mobilization, pandemic, fire, earthquake and floods,, denial of licenses by the Government etc.
9. Any dispute will be subject to the laws of India.

For Hughes Precision Manufacturing Pvt. Ltd.  
  


Sanjay Soni  
Managing Director  
Hughes Precision Manufacturing Pvt. Ltd

